

New Space, New Opportunities for Australia. James Hinds, VP Strategy Development, Space Systems April 2018



What Will the World Look Like Tomorrow



Connected retailers will anticipate market requirements



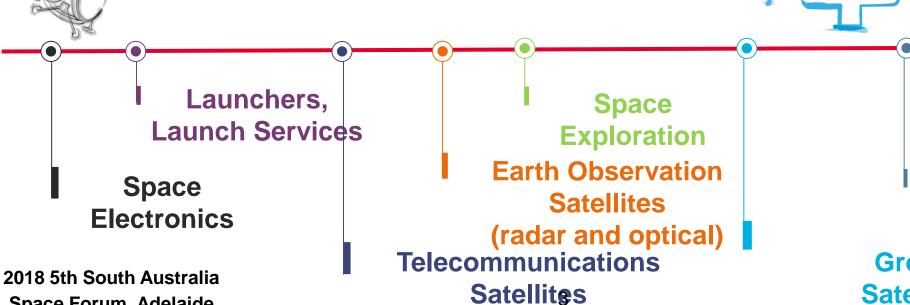


Terrorists, insurgents and those who fund and support them have Unconstructed access to the very latest consumer and industrial technology

2018 5th South Australia Space Forum, Adelaide



DEFENCE AND SPACE **Airbus Along the Complete Space Value Chain**



Space Forum, Adelaide

Geo-Intelligence Services

Satellite Communications Services

Ground Segment, Satellite Operations **AIRBUS** DEFENCE AND SPACE

Challenges and drivers associated with New Space

1. Our Customers

- Customer base evolution
- Interest in service not asset
- Institutional Budgets challenged, alternative funding streams

2. Our Space Products

- Commodity supply, including Space access
- Staffing, Method, Delivery and Funding
- Required Capability, Development and Governance

3. The Service evolution

- Connectivity and its security
- Actionable Intelligence
- Exploration beyond Earth orbit

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Thank You Any Questions?

